Financial Statements March 31, 2022



To the Board of The Terry Fox Foundation:

#### **Qualified Opinion**

We have audited the financial statements of The Terry Fox Foundation (the "Foundation"), which comprise the statement of financial position as at March 31, 2022, and the statements of operations, changes in net assets and cash flows for the year then ended, and notes to the financial statements, including a summary of significant accounting policies.

In our opinion, except for the possible effects of the matter described in the Basis for Qualified Opinion section of our report, the accompanying financial statements present fairly, in all material respects, the financial position of the Foundation as at March 31, 2022, and its financial performance and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations.

#### **Basis for Qualified Opinion**

In common with many not-for-profit organizations, the Foundation derives revenue from cash donations the completeness of which is not susceptible to satisfactory audit verification. Accordingly, verification of this revenue was limited to the amounts recorded in the records of the Foundation. Therefore, we were not able to determine whether any adjustments might be necessary to annual giving revenue, excess of revenue over expenses/distributions and cash provided by (used in) operating activities for the year ended March 31, 2022, current assets as at March 31, 2022 and net assets as at the beginning and the end of the year ended March 31, 2022.

We conducted our audit in accordance with Canadian generally accepted auditing standards. Our responsibilities under Statements section of our report. We are independent of the Foundation in accordance with the ethical requirements that are those standards are further described in the Auditor's Responsibilities for the Audit of the Financial relevant to our audit of the financial statements in Canada, and we have fulfilled our other ethical responsibilities in accordance with these requirements. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our qualified opinion.

#### Other Matter

The financial statements for the year ended March 31, 2021 were audited by PricewaterhouseCoopers LLP of Vancouver, British Columbia. PricewaterhouseCoopers LLP expressed a qualified opinion on those statements on August 19, 2022 as PricewaterhouseCoopers was unable to obtain verification of completness of cash donations. Therefore, PricewaterhouseCoopers LLP was unable to determine whether any adjustments might be necessary to annual giving revenue, excess of revenue over expenses/distributions and cash provided by (used in) operating activities for the year ended March 31, 2021, current assets as at March 31, 2021, and net assets as at the beginning and the end of the year ended March 31, 2021.



#### Responsibilities of Management and Those Charged with Governance for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is responsible for assessing the Foundation's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Foundation or to cease operations, or has no realistic alternative but to do so.

Those charged with governance are responsible for overseeing the Foundation's financial reporting process.

#### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with Canadian generally accepted auditing standards will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with Canadian generally accepted auditing standards, we exercise professional judgment and maintain professional skepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or
  error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is
  sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material
  misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion,
  forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Foundation's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Foundation to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.



We communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

Vancouver, British Columbia

August 10, 2022





Statement of Financial Position As at March 31, 2022

	2022	2021
Assets	<b>.</b>	\$
Current assets Cash and cash equivalents (note 3) International funds held on behalf of the Foundation Short-term investments (note 4) Merchandise inventory (note 5) Accounts receivable and other assets (note 6 and 8)	10,830,078 1,439,496 23,697,033 653,975 732,480	10,155,392 1,428,171 23,283,970 234,481 689,157
	37,353,062	35,791,171
Long-term investments (note 4)	40,000,000	40,000,000
Capital and intangible assets (note 7)	138,371	229,153
	77,491,433	76,020,324
Liabilities		
Current liabilities Accounts payable and accrued liabilities (note 8)	571,863	1,317,932
Liability for post-retirement benefits (note 10)	62,979	72,315
Deferred contributions (note 11)	199,069	165,465
	833,911	1,555,712
Net Assets Invested in capital assets Internally restricted (note 12) Unrestricted	138,371 40,000,000 36,519,151 76,657,522 77,491,433	229,153 40,000,000 34,235,459 74,464,612 76,020,324

Commitments (notes 13 and 14)

Approved by the Board of Directors

\_\_Director

\_Director

Statement of Operations

For the year ended March 31, 2022

	2022 \$	2021 \$
Revenue Annual giving Canada International Bequests and memorials Government student grants	24,508,618 488,239 666,399 75,457	18,461,653 676,934 570,948 77,448
Royalties	59,827	36,786
Total fundraising revenue	25,798,540	19,823,769
Investment income and gains (note 4) Sale of merchandise	1,446,318 836,349	8,888,165 888,353
	28,081,207	29,089,287
Expenses		
Fundraising (notes 9 and 16) Administration (note 16)	4,432,668 3,726,630	3,447,331 2,302,789
Total operating expenses	8,159,298	5,750,120
Investment management fee Cost of merchandise sold (note 5)	339,914 820,842	319,610 511,100
	9,320,054	6,580,830
Excess of revenue over expenses before distribution of funds	18,761,153	23,019,457
Distribution of funds and other charitable activities		
The Terry Fox Research Institute (note 8) International cancer research organizations	16,169,487 398,756	13,587,043 2,167,269
	16,568,243	15,754,312
Excess of revenue over expenses/distributions	2,192,910	7,265,145

Statement of Changes in Net Assets

For the year ended March 31, 2022

	Invested in capital assets \$	Internally restricted \$	Unrestricted \$	Total \$
Balance – March 31, 2021	229,153	40,000,000	34,235,459	74,464,612
Excess (deficiency) of revenue over expenses/distributions Investment in capital assets	(98,183) 7,401	- -	2,291,093 (7,401)	2,192,910
Balance – March 31, 2022	138,371	40,000,000	36,519,151	76,657,522
	Invested in capital assets \$	Internally restricted \$	Unrestricted \$	Total \$
Balance – March 31, 2020	capital		Unrestricted \$ 26,893,372	_
Balance – March 31, 2020  Excess (deficiency) of revenue over expenses/distributions Investment in capital assets	capital assets \$	restricted \$	\$	\$

Statement of Cash Flows
For the year ended March 31, 2022

	2022 \$	2021 \$
Cash provided by (used in)		
Operating activities  Excess of revenue over expenses/distributions  Items not affecting cash  Capital assets – amortization and write-offs  Investment income reinvested	2,192,910 98,183 (3,737,856)	7,265,145 98,327 (6,044,511)
Change in unrealized (gain) loss on investments Change in liability for post-retirement benefits	2,324,793 (9,336)	(2,785,717) (5,760)
Changes in non-cash operating working capital	868,694	(1,472,516)
International funds held on behalf of the Foundation Merchandise inventory Accounts receivable and other assets Accounts payable and accrued liabilities Deferred contributions	(11,325) (419,494) (43,323) (746,069) 33,604	1,765,110 (144,844) (77,487) 877,902 (142,404)
	(317,913)	805,761
Investing activities Net sale of investments Additions to capital assets	1,000,000 (7,401)	(1,477) (21,385)
	992,599	(22,862)
Increase in cash and cash equivalents	674,686	782,899
Cash and cash equivalents – Beginning of year	10,155,392	9,372,493
Cash and cash equivalents – End of year	10,830,078	10,155,392

Notes to Financial Statements March 31, 2022

#### 1 General

The Terry Fox Foundation (the Foundation) was established in 1988 to maintain the vision and principles of Terry Fox while raising money for innovative cancer research. In recent years' the Foundation has approved annual Terry Fox runs in many countries around the world and provides funding for cancer research in those countries.

The Foundation is a registered charitable organization under the Income Tax Act and, accordingly, is exempt from income taxes.

The Foundation was established as a Trust on May 26, 1988. On March 12, 1993, the Trustees of the Trust caused the incorporation of an entity known as The Terry Fox Foundation under the laws of Canada. On March 31, 1994, the Trustees transferred all assets and operations of the Trust to the new corporation and the corporation assumed the liabilities of the Trust.

The Terry Fox Research Institute (TFRI) oversees the Foundation's cancer research programs and works with various other organizations that specialize in managing cancer research projects. TFRI has a separate board and is not considered a controlled entity and, accordingly, is not consolidated in these financial statements.

In March 2020, the World Health Organization declared a global pandemic related to the coronavirus disease known as COVID-19. Restrictions by Canadian governments regarding travel, business operations and public isolation / quarantine orders had a negative impact on the Foundation's results. As of the date of the financial statements, the primary financial impact on the Foundation's financial position has been a decline in revenue and the receipt of government assistance (note 16).

#### 2 Significant accounting policies

These financial statements have been prepared by management in accordance with Canadian accounting standards for not-for-profit organizations in Part III of the Chartered Professional Accountants of Canada (CPA Canada) Handbook – Accounting. The Foundation's significant accounting policies are as follows.

#### Revenue recognition

The Foundation follows the deferral method of accounting for contributions. Restricted contributions are deferred and recognized as revenue in the period in which the related expenses are incurred or the restrictions are met. Unrestricted contributions are recognized as revenue in the current period, if the amount to be received can be reasonably estimated and collection is reasonably assured.

Revenue from donations, sale of merchandise, royalties, planned giving and in memoriam gifts received in Canada are recorded in the year received or receivable, if the amount to be received can be reasonably estimated and collection is reasonably assured.

Revenue from donations received outside of Canada and used for cancer research in those countries has been combined in these financial statements. The Foundation approves these international activities. Investment

Notes to Financial Statements March 31, 2022

income comprises interest and dividends earned on investments. Fair value changes in investments are recognized separately and comprise realized and unrealized gains and losses on investments.

Interest income on short-term and long-term investments is recorded on an accrual basis.

Government grants are recorded as revenue in the fiscal year that the grants are designated to support and when collection is reasonably assured.

#### Government assistance

The Foundation recognizes government assistance where there is a reasonable assurance that the Foundation has met the requirements of the assistance program, and that it will be received. The Foundation recognizes government assistance as a reduction to the related expense that the assistance is intended to offset.

#### Cash and cash equivalents

Cash consists of short-term, highly liquid investments that are subject to insignificant changes in fair value, including cash on hand and deposits with financial institutions that can be withdrawn without prior notice. Cash is carried at cost, which approximates its fair value due to its short-term nature.

#### International funds held on behalf of the Foundation

The mission and vision of Terry Fox transcends beyond Canadian borders as many nations hold events to raise funds in Terry's name to support and promote cancer research in their countries. The Foundation and TFRI collaborate with local charitable organizations and research institutions to identify cancer research projects and programs for funding. International funds held on behalf of the Foundation represent amounts fundraised internationally and are held on behalf of the Foundation by various international organizations and financial institutions.

#### **Distribution of funds**

Research distributions to TFRI support cancer research including translational and discovery projects, research centres and training and the operating costs of managing those research programs. The Foundation recognizes a research distribution expense to TFRI when the transfer of funds has been approved for payment.

The Foundation recognizes international research distribution expenses when an approved research recipient has complied with the conditions of the grant or charitable activities and the Foundation has authorized the release of funds to the grant recipient.

Notes to Financial Statements March 31, 2022

#### **Financial instruments**

Financial instruments are recorded at fair value on initial recognition and subsequently at cost or amortized cost, unless management has elected to carry the instruments at fair value. The Foundation has elected to carry its investments at fair value.

Transaction costs incurred on the acquisition of financial instruments measured subsequently at fair value are expensed as incurred. All other financial instruments are adjusted by transaction costs incurred on acquisition and financing costs, which are amortized using the straight-line method.

#### Investments

Short-term investments include any term deposits, guaranteed investment certificates, treasury bills, bankers' acceptances, income funds, bonds or equities, with a term to maturity more than 90 days and less than one year. Short-term investments are measured at fair value with subsequent changes to fair value recognized as income in the year.

Long-term investments include any term deposits, guaranteed investment certificates, treasury bills, bankers' acceptances, income funds, bonds or equities, with a term to maturity of more than one year or that are related to internally restricted capital where the board intends to hold them for the long term. Long-term investments are measured at fair value with subsequent changes in fair value recognized as income in the year.

#### Inventory

Inventory is valued at the lower of cost and net realizable value. Cost is determined by the weighted average method. Net realizable value is the estimated selling price in the ordinary course of business, less estimated cost of completion and selling costs.

#### Capital and intangible assets

Capital and intangible assets are stated at cost, less accumulated amortization. Donated equipment is recorded at fair market value when received. Amortization is provided using the straight-line method and following annual rates:

Transportation equipment	5 years
Furniture and equipment	5 years
Computer equipment	3 years
Leasehold improvements	5 years
Software customization	5 years

#### Donated goods and services

Donated goods and services are recorded at fair value if they would have otherwise been purchased and if fair value can be determined.

Notes to Financial Statements March 31, 2022

#### **Employee future benefit plans**

The Foundation participates in a registered pension plan as an Affiliated Organization of the Registered Pension Plan for the Employees of the Canadian Cancer Society and Affiliated Organizations. In the past the plan offered both a defined contribution plan and a defined benefit plan.

As of January 1, 2016, the defined benefit provision of the pension plan was closed and no further defined benefit current service contributions were added, only grandfathering existing staff. All new and active members are under the defined contribution provision of the pension plan.

The defined benefit plan provides pensions based on length of service and final average earnings. Retired employees in the plan are eligible for certain post-retirement benefits. The benefits include medical services, life insurance, and extended health care benefits. The cost of these benefits is actuarially determined using the projected benefit method prorated on service and management's best estimate of salary escalation, retirement ages of employees and expected health care costs.

The Foundation's contributions to the defined benefit pension plan and defined contribution plan are expensed when paid. Defined pension benefits and assets are estimated for all members of the plan. The liabilities for the defined benefit plan are unfunded and are not segregated by the entity and therefore no plan assets are reported.

#### Foreign currency translation

Monetary assets and liabilities denominated in foreign currencies are translated to Canadian dollars at the prevailing rates of exchange at the statement of financial position date. Revenue and expenses are translated to Canadian dollars at the exchange rates prevailing on the transaction date. Realized and unrealized exchange gains and losses are included in expenses.

#### Use of estimates

These financial statements have been prepared in accordance with Canadian accounting standards for not-forprofit organizations, which require management estimates and assumptions that affect the reported amount of assets and liabilities at the date of the financial statements and reported amounts of revenue and expenses during the reporting period. Significant areas requiring management estimates include accrued liabilities and accrued payroll-related liabilities. Actual results could differ from those estimates.

#### 3 Cash and cash equivalents

At year-end, total cash and cash equivalents of \$10,830,078 (2021 – \$10,155,392) were held primarily to fund operations and anticipated disbursements to TFRI.

Notes to Financial Statements March 31, 2022

#### 4 Investments

	2022 \$	2021 \$
Term deposits and GICs Fixed income fund Canadian equities fund Foreign equities fund	531,622 38,896,572 5,417,891 18,850,948	530,370 40,857,462 7,848,078 14,048,060
Total investments	63,697,033	63,283,970
Short-term investments	23,697,033	23,283,970
Long-term investments	40,000,000	40,000,000
Investment income and gains comprise of the following:		
	2022 \$	<b>2021</b> \$
Interest and dividends Change in unrealized gain on investments Realized gain on investments	2,972,770 (2,324,793) 798,341	2,837,703 2,785,717 3,264,745
	1,446,318	8,888,165

## 5 Merchandise inventory

The costs of inventories recognized as an expense and included in cost of merchandise sold amounted to \$470,363 (2021 - \$231,520).

### 6 Accounts receivable and other assets

	2022 \$	2021 \$
Sales tax receivable	209,242	226,174
Prepaid expenses	183,996	461,323
Accounts receivable and other assets	339,242	1,660
	732,480	689,157

Notes to Financial Statements March 31, 2022

### 7 Capital and intangible assets

			2022	2021
	Cost \$	Accumulated amortization \$	Net \$	Net \$
Furniture and fixture	48,975	34,283	14,692	24,487
Computer equipment	69,783	49,756	20,027	31,550
Leasehold improvements	57,368	38,536	18,832	30,306
Software customization	283,161	198,341	84,820	142,810
_	459,287	320,916	138,371	229,153

Amortization for the year amounted to \$98,183 (2021 – \$98,327) and is included in administration expenses.

#### 8 Related party transactions and balances

During the year, the Foundation distributed funds of \$16,169,487 (2021 – \$13,587,043) to TFRI, which included restricted funding of \$500,000 (2021 – \$nil) towards future expenses under the Marathon of Hope Cancer Centres Network and Digital Health and Discovery Platform projects. TFRI then distributed \$14,176,910 (2021 – \$12,083,145) of the total funds received to various institutes for cancer research.

Included in accounts receivable and other assets is a balance of \$308,876 receivable from TFRI relating to the transactions noted above (2021 - included in accounts payable and accrued liability was a balance of \$786,813 owing to TFRI).

Information on the distribution is provided in the audited financial statements of TFRI. The total amount of funding provided to TFRI since its inception in 2007 has been \$222,413,647 (unaudited).

TFRI is a not-for-profit organization incorporated by letters patent to promote, advance and fund scientific research into the diagnosis, treatment and prevention of cancer. The Foundation provides TFRI with certain administrative functions including finance and payroll, at no charge to TFRI.

These transactions are in the normal course of operations and are measured at the exchange amount, which is the amount of consideration established and agreed to by the related parties.

#### 9 Fundraising

Included in fundraising expenses is 2,529,148 (2021 – 2,240,971) paid as remuneration to employees whose principal duties involve fundraising.

Notes to Financial Statements March 31, 2022

#### 10 Employee future benefit plans

The Foundation participates in a registered pension plan with a defined contribution component and a defined benefit component as disclosed in note 2.

#### **Defined contribution component**

The Foundation made employer contributions to the pension plan in the amount of \$145,670 (2021 – \$137,264).

#### **Defined benefit component**

Defined benefit obligations are measured using actuarial valuations prepared for accounting purposes, based on the projected benefit method prorated on service (which incorporates estimates of future salary levels, other cost escalation, retirement ages of employees and other actuarial assumptions). The measurement date of the plan assets and defined obligations is January 31. The Registered Pension Plan for the Employees of the Canadian Cancer Society and Affiliated Organizations had an unfunded liability for the defined benefit plan of \$23,047,000 as of January 31, 2022 (January 31, 2021 - \$30,358,000), the date of the last actuarial valuation. The unfunded liability is not allocated to individual employers such as the Foundation.

The Foundation has 8 employees or retirees eligible under this Plan and made contributions of \$54,109 (2021 – \$46,577).

#### Liability for post-retirement benefits

The Foundation participates in a defined benefit post retirement plan offered by the Canadian Cancer Society to certain employees of the Foundation. The liability as allocated to the Foundation was estimated at \$62,979 (2021 – \$72,315). The following assumptions were used:

	<b>2022</b> %	<b>2021</b> %
Discount rate	3.3	2.6
Annual health & dental cost trend	3.0 - 6.5	3.0 - 8.5

Notes to Financial Statements March 31, 2022

#### 11 Deferred contributions

Deferred contributions represent unspent funds donated to the Foundation that are restricted for specific purposes or future periods operating expenses as well as funds for capital purposes.

Balance – End of year \$	Amounts recognized as revenue \$	Contributions \$	Balance – Beginning of year \$
199,069	848,796	880,400	165,465

## 12 Internally restricted net assets

Internally restricted net assets consist of the Research Fund, representing funds received from the Province of BC and the Marathon of Hope Legacy Fund. The funds have been internally restricted by the Board of Directors for future use and are as follows:

	2022 \$	2021 \$
Research Fund Marathon of Hope Legacy Fund	30,000,000 10,000,000	30,000,000 10,000,000
	40,000,000	40,000,000

#### 13 Commitments

Future minimum rental commitments under operating leases on leased premises are as follows:

	\$
2023	227,951
2024	199,161
2025	186,916
2026	106,573
2027	72,276
2028	68,863
2029	5,739
	867,479

In addition, a number of the lease commitments for premises and equipment are typically short-term and are subject to annual renewal.

Notes to Financial Statements March 31, 2022

#### 14 Distribution commitments

The Foundation's single mission is to raise funds for cancer research. As such, it seeks advice and management for its cancer research programs from other organizations.

TFRI was established in 2007 to focus on translational cancer research projects and the Foundation committed to provide TFRI funding for its research programs and operations. TFRI is also developing and managing training and new investigator programs on behalf of the Foundation. In October 2009, TFRI was given the responsibility of overseeing all of the Foundation's cancer research programs, working in collaboration with others who also specialize in managing cancer research projects.

Subject to available funds, the Foundation has committed to fund cancer research programs to TFRI over the next five years as follows:

	\$
2023 2024 2025 2026 2027	12,550,084 9,222,071 5,935,285
	3,595,600 2,559,980
	33,863,020

In addition, the Foundation committed to contribute \$1,439,496 to international cancer research programs as required.

#### 15 Risk management

Interest rate risk

The Foundation's fixed income securities are subject to the risk that the values of the investments will fluctuate due to changes in market interest rates. The Foundation mitigates this risk with the advice from their investment advisors whom monitor changes in markets daily and recommend stabilization versus diversification strategies.

Market risk and foreign currency risk

The Foundation's foreign equities are subject to the risk that values of the investments will fluctuate due to changes in foreign exchange rates. Returns on the Foundation's investments are subject to risk factors specific to general economic conditions. The market value presents the Foundation's exposure to market/credit risk. The Foundation mitigates this risk by investing in a portfolio that is diversified.

Cyber Security Risk

As a result of a past external cyber attack with one of the Foundation's International partners, controls surrounding the transfer of funds internationally are subject to enhanced security checks to mitigate this risk in future.

Notes to Financial Statements March 31, 2022

#### 16 Government assistance

In response to the negative economic impact of COVID-19, various government programs have been announced to provide financial relief to affected businesses. The Foundation determined that it qualified for the Canada Emergency Wage Subsidy (CEWS) under the COVID-19 Economic Response Plan in Canada, receiving \$332,242 (2021 – \$858,000) for the year ending March 31, 2022.

#### 17 Comparative figures

Certain comparative figures have been reclassified to conform to the current year's financial statement presentation.